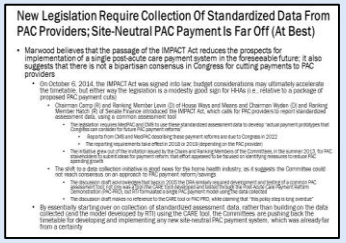
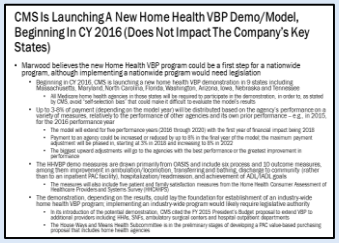
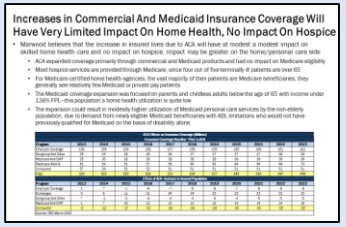
Regulatory and Legislative Outlook

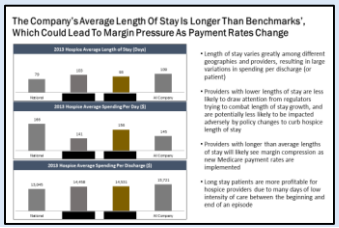
Case Studies

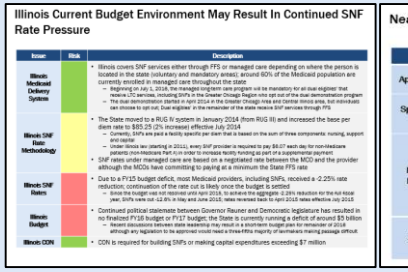
Engagement Type	Transaction Diligence	Annual Retainer
Situation	Marwood was engaged to provide state and federal outlook on legislative and regulatory catalysts which impact reimbursement for a multi-state provider of Home Health, Hospice and Personal Care services.	Marwood partnered with a large debt provider in the post-acute sector to track, analyze and advise on key legislative and regulatory changes at the federal and state level that impact companies within its portfolio.
Sample Work and Deliverables	• Legislative and regulatory outlook for Personal Care, Home Health and Hospice services • Reimbursement outlook for Personal Care, Home Health and Hospice services, which included payment methodology overviews, reimbursement outlook, Value-Based Purchasing and Pay-for-Performance initiatives, Utilization Management and Scenario Analyses • Evaluate Medicaid Managed Care reimbursement and network strategies in key states • Home Health and Hospice Medicare data benchmarking analyses to compare the Company's performance in key metrics against providers on a national and state level	Marwood structured a team and process to support the Client with customized, timely insights that included: • Review and curation of applicable federal and state regulatory events, activities and announcements • On-demand conference calls with Marwood analysts to review and discuss effects of Legislative and Regulatory changes • Analysis of changes to Medicare and Medicaid reimbursement • Sector-specific outlook and horizon reform impact(s)

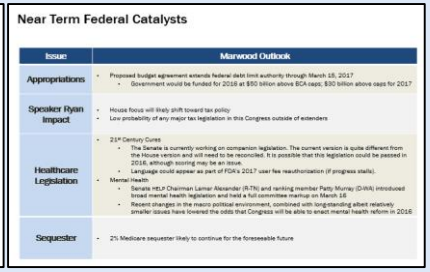












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